



Vizient Dealer Summary

Vizient Contract # CE 3380

Effective May 1, 2026 - April 30, 2027

Vizient Member ID# required on each purchase order.



Eligible Products

Commercial and Healthcare

Price Guide and Discounting

2026 Price Guide

Tier	List Volume	Member	Dealer	Margin	Spiff	Total Comp
1	\$0 - \$50,000	47%	50/10/3	17.6%	3%	20.11%
2	\$50,001 - \$250,000	49%	50/10/5	16.18%	2%	17.86%
3	> \$250,001	Negotiable	Negotiable	Negotiable	Negotiable	Negotiable

Installation

Dealer negotiates installation fees.

Freight

Freight is FOB to ordering dealer's warehouse.

Orders

Email orders to orders@krug.ca

SQ 36070 must be on the purchase order.

Rep Locator

<https://krug.ca/contact/rep-locator>